

Buildings 2.0

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- 412M Barrels of oil
- \$20+B dollars
- 143M tons of CO2 emissions
- Emissions from 25 million cars
- Foreign oil for 40 days

**Annual savings if we could properly
configure building systems**

Role	Focus	Goal
CEO	<ul style="list-style-type: none">• Grow the Business• Be Lean	“Give me real-time operations intelligence.”
CIO	<ul style="list-style-type: none">• Integrate the Enterprise	“Connect ERP to existing devices, sensors, facilities...with open IT standards.”
CFO	<ul style="list-style-type: none">• Reduce Cost• Avoid Change	“Leverage our infrastructure. Quick payback.”

Adaptable - Configurable – Multi-Vendor

Building 1.0

- BacNet
- Data
- HMI
- Facility
- First Cost
- Integration
- Vision
- Smart Buildings

Building 2.0

- WebServices
- Information
- Data Fusion
- Enterprise
- Life Cycle Cost
- Interoperability
- Stepwise
- Smart People

Thank you for listening

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